

Способы связаться

www.linkedin.com/in/amonz
(LinkedIn)

Основные навыки

User Story Mapping
No-Code Development
Product Strategy

Languages

English (Professional Working)
Tajik (Native or Bilingual)
German (Limited Working)
Russian (Native or Bilingual)
Persian (Limited Working)

Honors-Awards

Online Marketing Challenge 2020
Scholarship Award
Startup Weekend
Scholarship Award
Eurasian Debate Tournament

Amon Fayz

Product Manager
Агломерация Берлина

Общие сведения

Tech-savy Product who speaks same language with Tech, Business, and Design counterparts.

Gen AI and Automation enthusiast with personal projects on hand via:

- crewAI = python customized AI agents
- Lindy = agent orchestration

Опыт работы

Forto

Product Manager
июня 2025 - Present (6 месяцев)
Berlin, Germany

2hearts

2hearts Community Member
марта 2023 - Present (2 года 9 месяцев)

A community of people with immigration backgrounds from the tech scene (founders, investors, top executives) with the mission to empower great talent with immigration backgrounds to enrich Europe's tech economy.

Cardino

Product Manager II
октября 2023 - мая 2025 (1 год 8 месяцев)
Berlin, Germany

Product in the Marketplace OPS: internal efficiency

Venture Lab Niterra Group

Interim Product Owner
сентября 2022 - апреля 2023 (8 месяцев)
Berlin, Germany

Venture Lab, Niterra Group aspired to redefine the support standards for pregnant women in Germany by following a holistic approach through an integrated hardware and software solution.

- As an Interim Product Owner, I translated the venture-studio vision into a functional MVP in cooperation with the outsourcing company.

numa

Product Owner

декабря 2020 - июня 2022 (1 год 7 месяцев)

Berlin, Germany

Responsible for the booking and pricing engines.

- Increased average revenue per booking by 15%, by implementing non-refundable booking options in collaboration with the pricing team.
- Boosted ancillary revenue by 25% by offering guests out-of-house-services like catering by integrating vendors APIs and developing inhouse API.

YOMBA LIMITED

Co-founder/Tech, Design and Operations

октября 2018 - августа 2020 (1 год 11 месяцев)

Istanbul, Türkiye

Yomba, Functional design of the working space with modular furniture using a design tool and easy inquiry system.

- Led all efforts regarding the design and development of the web tool to efficiency of the operations.
- Captured 13% of the furnishing market in six months and awarded the best “Yong Seçimi 2019 (Young Choice 2019) award).
- Increased cross-selling revenue to 60k Euro by developing a purchase-inquiry system for Chinese furniture as a white-label solution.

DHC (Hi-Think Technology Corporation)

Software Project Manager

февраля 2017 - июля 2019 (2 года 6 месяцев)

Istanbul, Türkiye

Engineering and manufacturing enterprise solutions.

As a Software Project Manager, I led software projects with a team of 7 developers, focusing on enterprise products related to ERP integrations.

Образование

Leipzig University

Master of Business Administration - MBA · (октября 2019 - августа 2022)

University of Tsukuba

Exchange Student, Management · (2016 - 2017)

Russian-Tajik Slavic University,

Master's degree, World Economy · (2015 - 2017)

Moscow State University

Bachelor's degree, International/Global Studies · (2011 - 2015)